

## Deepen Collaboration

### Keynote

DC-KN-10 – The Power of Empathy and Active Listening: How to Improve Your Relationships and Achieve Greater Results

### Delivery Format

Live online or live in-person.

### Who Should Attend?

Leaders and individuals who want to learn how to develop empathy and active listening skills, including:

- CEOs
- Managers
- Salespeople
- Consultants
- Anyone who wants to improve their relationships

### Duration

60 minutes (including a 10 min Q&A).

### Keynote Aim

To help leaders and individuals understand the importance of empathy and active listening and learn how to develop these skills to improve their relationships and achieve greater success.

### What It Covers

- What is empathy?
- Why is empathy important?
- The different types of empathy
- The benefits of empathy
- The challenges of developing empathy
- How to develop empathy
- What is active listening?
- Why is active listening important?
- The benefits of active listening
- The challenges of active listening
- How to develop active listening skills