

Create High EQ Leaders

Keynote

CHEQL-KN-05 – The Power to Influence and Motivate your Staff

Delivery Format

Live online or live in-person.

Who Should Attend?

Managers, Supervisors, Team Leaders, Project Managers, Department Heads, Directors, Senior Executives

Duration

1 hour.

Keynote Aim

As a manager, you know that being able to influence and motivate your staff is essential to your success. But how can you do this effectively?

In this webinar, you will learn the RESA model of influence, how to build rapport with your team, how to empathize with powerful questions and active listening, and how to motivate your team by selling your message.

Whether you want to improve your team's performance, achieve new goals, or simply create a more positive and productive work environment, this webinar will give you the tools and insights you need to succeed.

Content:

What it covers:

- RESA model of influence
- Building rapport
- Empathizing with powerful questions and active listening
- Motivating by selling your message